

Crop Applications Specialist, Australia/NZ

Company detail: Agricultural Magnetics Limited (AML) is a Irish headquartered technology based company that provides innovative and practical solutions for the agricultural and food sectors. The patented spraying technology known as MagGrow developed by AML allows end users to reduce their chemical and water usage during the pesticide spraying application and also increase yields in the process.

Role overview: The Crop Applications Specialist shall report to the Director of Crop Science, MagGrow.

The Crop Applications Specialist's role is to manage the technical process for the business by ensuring that products, services and information consistently deliver to meet customer expectations.

Responsibilities: The Crop Applications Specialist will have responsibilities in the following areas:

- Conduct/assist with field trials to further advance the company's knowledge base and contribute to product development process
- Work with customers to implement demonstration trials to identify/quantify technology benefits
- Liaise with 3rd party influencers to generate supporting data through trials and demonstrations
- Ensure that all customer installations are conducted to a consistently high quality satisfying legal and customer requirements.
- Manage the registration process for the approval of the company's product range with local regulatory bodies.
- Ensure that the company complies with all legal/statutory registration requirements.

- Responsible for managing all technical aspects of key customer accounts and for driving quality improvements plans.
- Key point of contact for all technical queries either internally from other departments and external suppliers/auditors/customers.
- Assist in developing new products to meet customer requirements and to improve existing products where applicable
- Monitor and report on any relevant changes to local market, such as: competitor activity, new product releases, regulatory changes, grower advice.

Role particulars: Permanent, salaried, 9.00am - 5.30pm but nature of the job may require flexibility around hours. Reporting to Nick Jessop – Director of Crop Science
Based in Queensland, Australia

Skills and Attributes:

- A Bachelor's degree in Agriculture, Engineering or Food Science.
- A minimum of 5 years experience in the agriculture sector.
- Familiarity with regional practices relating to pesticide use and application processes
- Excellent report writing, communication skills and an astute team player.
- Proficiency in standard office computer applications.
- Proven strong organizational skills and ability to multi task.
- A proven self-starter and happy to work without direct supervision
- Demonstrate experience in planning, goal setting and preparation of technical reports.
- High level of integrity

Remuneration: Base Salary
Annual Bonus Plan
Expenses